Questions?
518-473-8781
www.cn.nysed.gov

Who: Food Service Directors
Where: Madison-Oneida County BOCES, Verona, NY
When: Four 4-day sessions during July/August

NYS Education Department’s
Managing Your Child Nutrition Program

Graduation Day

Dinitto’s Dairy Farm Tour

Provides 15 training hours of required School Nutrition Program Training

New York State Education Department
This institution is an equal opportunity provider.

Go to www.cn.nysed.gov to apply!
Financial Management
- Meals per Labor Hour
- Calculating Revenue
- Determine Direct Costs
- Meal charge policy
- Budgeting
- Meal equivalents
- Paid Lunch Equity
- Non-Program Food

Communication
- Customer Service
- Signage
- Professionalism
- Program Image
- Public Relations
- Non-verbal communication

Menu Planning and Costing
- Meal Pattern Requirements
- Costing Menus
- Inventory
- USDA Foods
- Non-Program Food Costs
- Student Allergies

Procurement & Farm to School
- Procurement Methods
- Bids and Specifications
- Targeting Local Food
- Farm Visit

Marketing
- Eye Appeal
- Customer Service
- Promotion
- Themes, Taste Tests & Garnishes
- Focus on Fruits and Vegetables

Experienced Food Service Directors conduct the classroom instruction workshops during 4 weeks in July and August.

Lodging, meals, training and all materials are provided at no cost to you or your school district. Transportation to Madison Oneida BOCES is not included.